

MAY CFO REPORT

I continue to check our account balances weekly to ensure there is no illicit activity. I emailed the April bank statements to Elizabeth yesterday.

Please note the following activity during the last month:

- I have not yet reimbursed myself the \$165 for filing our Annual Report. I will get that check next time I see Rob. I'll need to see him soon to sign the check for 2nd deposit which is due to the College by 5/15.
- Several more registration payoffs come in this month and as well as the Host committee sending out a few refunds for a net amount of \$7,184.84 in registrations. There is still a refund of \$440 that has yet cleared our Bank.
- In an effort to get an estimate of our breakeven point for the Convention I reached out to Christine, Reg chair, to get her numbers so I could prepare a cost estimate. As of registrations thru 4/21 I estimate our cost to the College to be \$20,969.26. This includes campus costs and all taxes. A detailed breakdown is attached to my report. I will get with Mike and/or the Treasurer later this month to get an idea of non-registration expenses so I can present a more concise cost estimate for our June meeting.
- CashApp is up and running and there are no fees!!!! Both Tom and Mike sent money via the app and all worked well. I have provided the QR code for the app on the next page. I think it would be a good idea to have this printed and available for scanning when we ask for donations. I prefer to use Square for "purchases" as much as possible since items are attached to transactions and therefore reporting is much cleaner. But at least we now have an option.

Current Financial Position

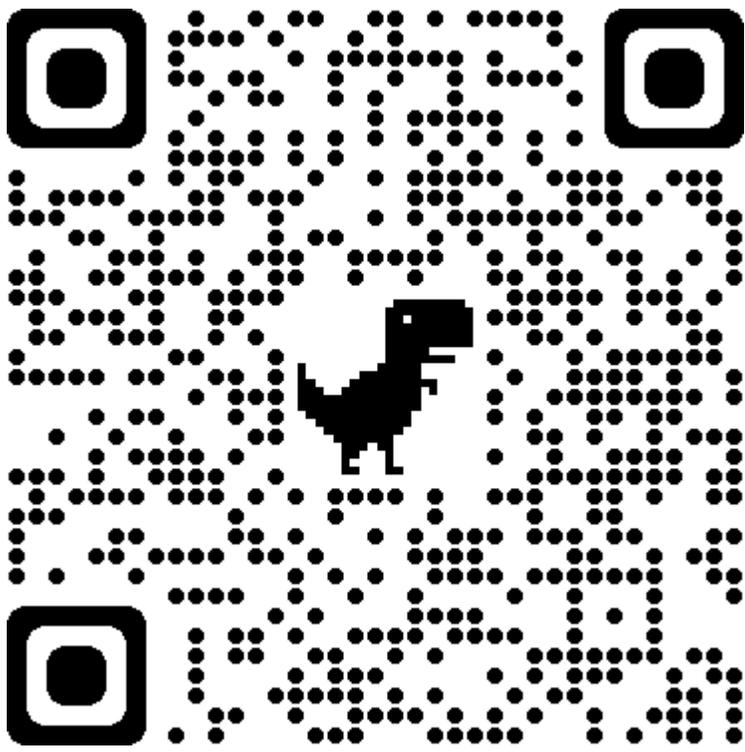
I reconciled both accounts to the bank statement dated 4/30/21. Current balances are shown below

- Host Bank Account: \$1,725.39
- AB Bank Account: \$42,980.84

	<u>Apr 30, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
PNC - AB new	42,980.84
PNC - Host new	<u>1,285.39</u>
Total Checking/Savings	<u>44,266.23</u>
Total Current Assets	<u>44,266.23</u>
TOTAL ASSETS	<u>44,266.23</u>
LIABILITIES & EQUITY	
Equity	
Fund Balance	20,580.16
Reserve for AB Taxes, etc.	500.00
Unallocated Reserves	5,000.00
Net Income	<u>18,186.07</u>
Total Equity	<u>44,266.23</u>
TOTAL LIABILITIES & EQUITY	<u>44,266.23</u>

Attached is an Income/Expense report for East Coast 24.

In Loving Service,
Debbie B,



	CONTRACT COST (incl tax)	# OF REGISTRANTS	TOTAL COST
Full Package	110.22	157	17,304.54
Thurs Nite	42.92	23	987.16
Day Rate w/meals	31.80	78	2,480.40
Registrant	10.60	12	127.20
Breakfast	8.75		-
Lunch	12.19		-
Dinner	14.31		-
Campus Cost*	69.96		69.96
TOTAL COST			20,969.26

** includes cost for Thur nite*

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Jul 19</u>	<u>Aug 19</u>	<u>Sep 19</u>	<u>Oct 19</u>	<u>Nov 19</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Reg Deposits	4,550.00				
ECCNA24- Day Passes	0.00	0.00	0.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	0.00	0.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	0.00	23.97
ECCNA24 - PreReg Deposit	0.00	49.62	0.00	100.00	250.30
Fundraising Income	0.00	0.00	0.00	0.00	1,400.00
Newcomer Donations	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income	<u>4,550.00</u>	<u>49.62</u>	<u>0.00</u>	<u>100.00</u>	<u>1,674.27</u>
Cost of Goods Sold					
Campus Costs	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	4,550.00	49.62	0.00	100.00	1,674.27
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	17.00	0.00	0.00
Bank Charges - Other	0.00	0.00	0.00	0.00	0.00
Total Bank Charges	<u>0.00</u>	<u>0.00</u>	<u>17.00</u>	<u>0.00</u>	<u>0.00</u>
Miscellaneous	0.00	0.00	149.06	0.00	0.00
Total B - Administrative Committee	<u>0.00</u>	<u>0.00</u>	<u>166.06</u>	<u>0.00</u>	<u>0.00</u>
Host Committee Service Charge	0.00	0.00	0.00	0.00	0.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	0.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	0.00	0.00	0.00	0.00	365.00
Licenses and Taxes	0.00	0.00	0.00	0.00	0.00
Zoom	0.00	0.00	0.00	0.00	0.00
Total M - AB Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>365.00</u>
Registration Refund	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>0.00</u>	<u>0.00</u>	<u>166.06</u>	<u>0.00</u>	<u>365.00</u>
Net Ordinary Income	4,550.00	49.62	-166.06	100.00	1,309.27
Net Income	<u>4,550.00</u>	<u>49.62</u>	<u>-166.06</u>	<u>100.00</u>	<u>1,309.27</u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Dec 19</u>	<u>Jan 20</u>	<u>Feb 20</u>	<u>Mar 20</u>	<u>Apr 20</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Reg Deposits					
ECCNA24- Day Passes	0.00	2,500.00	0.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	90.00	0.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	0.00	1,019.59	3,636.08	5,598.83	482.73
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit	250.00	741.79	0.00	0.00	0.00
Fundraising Income	3,065.00	2,727.00	330.00	0.00	0.00
Newcomer Donations	29.12	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income	<u>3,344.12</u>	<u>6,988.38</u>	<u>4,056.08</u>	<u>5,598.83</u>	<u>482.73</u>
Cost of Goods Sold					
Campus Costs	5,000.00	0.00	0.00	0.00	0.00
Total COGS	<u>5,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	-1,655.88	6,988.38	4,056.08	5,598.83	482.73
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	0.00	15.00	0.00
Bank Charges - Other	0.00	0.00	0.00	0.00	15.00
Total Bank Charges	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>15.00</u>	<u>15.00</u>
Miscellaneous	0.00	0.00	0.00	0.00	0.00
Total B - Administrative Committee	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>15.00</u>	<u>15.00</u>
Host Committee Service Charge	0.00	0.00	0.00	0.00	0.00
I - Merchandising					
Merchandise	0.00	0.00	59.00	0.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>59.00</u>	<u>0.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	0.00	0.00	0.00	0.00	0.00
Licenses and Taxes	0.00	61.25	0.00	0.00	209.05
Zoom	0.00	0.00	0.00	0.00	158.89
Total M - AB Expenses	<u>0.00</u>	<u>61.25</u>	<u>0.00</u>	<u>0.00</u>	<u>367.94</u>
Registration Refund	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>0.00</u>	<u>61.25</u>	<u>59.00</u>	<u>15.00</u>	<u>382.94</u>
Net Ordinary Income	-1,655.88	6,927.13	3,997.08	5,583.83	99.79
Net Income	<u><u>-1,655.88</u></u>	<u><u>6,927.13</u></u>	<u><u>3,997.08</u></u>	<u><u>5,583.83</u></u>	<u><u>99.79</u></u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>May 20</u>	<u>Jun 20</u>	<u>Jul 20</u>	<u>Aug 20</u>	<u>Sep 20</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Reg Deposits					
ECCNA24- Day Passes	0.00	0.00	0.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	0.00	0.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	0.00	0.00	0.00	0.00	1,184.00
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit	0.00	350.30	0.00	0.00	0.00
Fundraising Income	0.00	996.73	300.00	0.00	322.00
Newcomer Donations	0.00	0.00	0.00	0.00	0.00
Other Income	30.00	0.00	0.00	0.00	0.00
Total Income	<u>30.00</u>	<u>1,347.03</u>	<u>300.00</u>	<u>0.00</u>	<u>1,506.00</u>
Cost of Goods Sold					
Campus Costs	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	30.00	1,347.03	300.00	0.00	1,506.00
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	0.00	0.00	0.00
Bank Charges - Other	15.00	17.00	17.00	-13.00	17.00
Total Bank Charges	<u>15.00</u>	<u>17.00</u>	<u>17.00</u>	<u>-13.00</u>	<u>17.00</u>
Miscellaneous	0.00	0.00	0.00	0.00	0.00
Total B - Administrative Committee	<u>15.00</u>	<u>17.00</u>	<u>17.00</u>	<u>-13.00</u>	<u>17.00</u>
Host Committee Service Charge	0.00	2.00	2.00	2.00	2.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	0.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	0.00	0.00	0.00	0.00	0.00
Licenses and Taxes	0.00	0.00	0.00	0.00	0.00
Zoom	0.00	0.00	0.00	0.00	0.00
Total M - AB Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Registration Refund	453.76	2,601.20	540.30	0.00	50.00
Total Expense	<u>468.76</u>	<u>2,620.20</u>	<u>559.30</u>	<u>-11.00</u>	<u>69.00</u>
Net Ordinary Income	-438.76	-1,273.17	-259.30	11.00	1,437.00
Net Income	<u><u>-438.76</u></u>	<u><u>-1,273.17</u></u>	<u><u>-259.30</u></u>	<u><u>11.00</u></u>	<u><u>1,437.00</u></u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Oct 20</u>	<u>Nov 20</u>	<u>Dec 20</u>	<u>Jan 21</u>	<u>Feb 21</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Reg Deposits					
ECCNA24- Day Passes	0.00	0.00	0.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	0.00	0.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit	0.00	0.00	50.00	0.00	50.00
Fundraising Income	0.00	0.00	0.00	0.00	0.00
Newcomer Donations	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income	<u>0.00</u>	<u>0.00</u>	<u>50.00</u>	<u>0.00</u>	<u>50.00</u>
Cost of Goods Sold					
Campus Costs	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	0.00	0.00	50.00	0.00	50.00
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	2.00	0.00	0.00
Bank Charges - Other	-32.00	34.00	-28.00	0.00	0.00
Total Bank Charges	<u>-32.00</u>	<u>34.00</u>	<u>-26.00</u>	<u>0.00</u>	<u>0.00</u>
Miscellaneous	0.00	0.00	0.00	0.00	0.00
Total B - Administrative Committee	<u>-32.00</u>	<u>34.00</u>	<u>-26.00</u>	<u>0.00</u>	<u>0.00</u>
Host Committee Service Charge	0.00	0.00	0.00	0.00	0.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	0.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	0.00	0.00	380.00	0.00	0.00
Licenses and Taxes	0.00	0.00	0.00	0.00	0.00
Zoom	0.00	0.00	0.00	0.00	0.00
Total M - AB Expenses	<u>0.00</u>	<u>0.00</u>	<u>380.00</u>	<u>0.00</u>	<u>0.00</u>
Registration Refund	50.00	0.00	0.00	0.00	0.00
Total Expense	<u>18.00</u>	<u>34.00</u>	<u>354.00</u>	<u>0.00</u>	<u>0.00</u>
Net Ordinary Income	<u>-18.00</u>	<u>-34.00</u>	<u>-304.00</u>	<u>0.00</u>	<u>50.00</u>
Net Income	<u><u>-18.00</u></u>	<u><u>-34.00</u></u>	<u><u>-304.00</u></u>	<u><u>0.00</u></u>	<u><u>50.00</u></u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Mar 21</u>	<u>Apr 21</u>	<u>TOTAL</u>
Ordinary Income/Expense			
Income			
Donations	1,300.00	10.00	1,310.00
ECCNA24- 10% Discount Reg Deposits			
ECCNA24- Day Passes	1,803.59	0.00	4,303.59
ECCNA24-Thursday Night	300.00	180.29	570.29
ECCNA24 - 10% Discount Payoff	886.55	1,320.10	2,206.65
ECCNA24 - Full Registration	11,445.25	1,285.39	24,651.87
ECCNA24 - Newcomer Donations	0.00	0.00	23.97
ECCNA24 - PreReg Deposit	750.90	50.00	2,642.91
Fundraising Income	0.00	0.00	9,140.73
Newcomer Donations	0.00	0.00	29.12
Other Income	0.00	0.00	30.00
Total Income	<u>16,486.29</u>	<u>2,845.78</u>	<u>49,459.13</u>
Cost of Goods Sold			
Campus Costs	0.00	0.00	5,000.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>5,000.00</u>
Gross Profit	16,486.29	2,845.78	44,459.13
Expense			
B - Administrative Committee			
Bank Charges			
Bank Charges	0.00	0.00	34.00
Bank Charges - Other	0.00	0.00	42.00
Total Bank Charges	<u>0.00</u>	<u>0.00</u>	<u>76.00</u>
Miscellaneous	0.00	0.00	149.06
Total B - Administrative Committee	<u>0.00</u>	<u>0.00</u>	<u>225.06</u>
Host Committee Service Charge	0.00	0.00	8.00
I - Merchandising			
Merchandise	0.00	0.00	59.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>59.00</u>
M - AB Expenses			
Accounting	0.00	0.00	745.00
Licenses and Taxes	0.00	0.00	270.30
Zoom	0.00	0.00	158.89
Total M - AB Expenses	<u>0.00</u>	<u>0.00</u>	<u>1,174.19</u>
Registration Refund	0.00	840.00	4,535.26
Total Expense	<u>0.00</u>	<u>840.00</u>	<u>6,001.51</u>
Net Ordinary Income	16,486.29	2,005.78	38,457.62
Net Income	<u><u>16,486.29</u></u>	<u><u>2,005.78</u></u>	<u><u>38,457.62</u></u>