

APRIL CFO REPORT

I continue to check our account balances weekly to ensure there is no illicit activity. I emailed Elizabeth statements for both Feb and March.

Please note the following activity during the last 2 month:

- I have not yet reimbursed myself the \$165 for filing our Annual Report
- I transferred \$4,964.45 from the Host account to the AB to keep the Host balance at \$1,500. I later received a report from the Host Treasurer informing me that he deposited \$3,596 for registration and will be writing a total of \$790 in refunds. I have reached out to Christine, Registration Chair, for the breakdown of the registrations (full, day, etc). Once the checks are written the Host account balance will be \$710. Should I transfer funds to maintain a \$1,500 balance?
- There was a great deal of Square activity once we announced that the Convention was a go. We received \$11,640 during March. I have entered all transactions into Quickbooks however I'm not sure I have accounted for all Thurs night registrations. I plan to contact Christine to get a list of people that have registered for Thurs night and then I will adjust my QB entries accordingly

Current Financial Position

I reconciled both accounts to the bank statement dated 3/31/21. Current balances are shown below

- Host Bank Account: \$1,500
- AB Bank Account: \$43,025.63

ASSETS

Current Assets

Checking/Savings

PNC - AB new 41,465.34

PNC - Host new 1,500.00

Total Checking/Savings 42,965.34

Total Current Assets 42,965.34

TOTAL ASSETS 42,965.34

LIABILITIES & EQUITY

Equity

Fund Balance 20,580.16

Reserve for AB Taxes, etc. 500.00

Unallocated Reserves 5,000.00

Net Income 16,885.18

Total Equity 42,965.34

TOTAL LIABILITIES & EQUITY 42,965.34

Attached is an Income/Expense report for East Coast 24.

In Loving Service,
Debbie B, CFO

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Jun 19</u>	<u>Jul 19</u>	<u>Aug 19</u>	<u>Sep 19</u>	<u>Oct 19</u>
Ordinary Income/Expense					
Income					
Donations		0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Pre-Reg		4,550.00	0.00	0.00	0.00
ECCNA24- Day Passes		0.00	0.00	0.00	0.00
ECCNA24-Thursday Night		0.00	0.00	0.00	0.00
ECCNA24 - 10% Discount Payoff		0.00	0.00	0.00	0.00
ECCNA24 - Full Registration		0.00	0.00	0.00	0.00
ECCNA24 - Newcomer Donations		0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit		0.00	49.62	0.00	100.00
ECCNA24 Thursday Night Registra		0.00	0.00	0.00	0.00
Fundraising Income		0.00	0.00	0.00	0.00
Newcomer Donations		0.00	0.00	0.00	0.00
Other Income		0.00	0.00	0.00	0.00
Total Income	0.00	4,550.00	49.62	0.00	100.00
Cost of Goods Sold					
Campus Costs	0.00	0.00	0.00	0.00	0.00
Total COGS	0.00	0.00	0.00	0.00	0.00
Gross Profit	0.00	4,550.00	49.62	0.00	100.00
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	0.00	17.00	0.00
Bank Charges - Other	0.00	0.00	0.00	0.00	0.00
Total Bank Charges	0.00	0.00	0.00	17.00	0.00
Miscellaneous	0.00	0.00	0.00	149.06	0.00
Total B - Administrative Committee	0.00	0.00	0.00	166.06	0.00
Host Committee Service Charge	0.00	0.00	0.00	0.00	0.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	0.00	0.00
Total I - Merchandising	0.00	0.00	0.00	0.00	0.00
M - AB Expenses					
Accounting	0.00	0.00	0.00	0.00	0.00
Licenses and Taxes	0.00	0.00	0.00	0.00	0.00
Zoom	0.00	0.00	0.00	0.00	0.00
Total M - AB Expenses	0.00	0.00	0.00	0.00	0.00
Registration Refund		0.00	0.00	0.00	0.00
Shipping of Basic Texts		0.00	0.00	117.27	166.42
Total Expense	0.00	0.00	0.00	283.33	166.42
Net Ordinary Income	0.00	4,550.00	49.62	-283.33	-66.42
Net Income	<u>0.00</u>	<u>4,550.00</u>	<u>49.62</u>	<u>-283.33</u>	<u>-66.42</u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Nov 19</u>	<u>Dec 19</u>	<u>Jan 20</u>	<u>Feb 20</u>	<u>Mar 20</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Pre-Reg	0.00	0.00	0.00	0.00	0.00
ECCNA24- Day Passes	0.00	0.00	2,500.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	0.00	90.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	0.00	0.00	1,019.59	3,636.08	5,598.83
ECCNA24 - Newcomer Donations	23.97	0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit	250.30	250.00	741.79	0.00	0.00
ECCNA24 Thursday Night Registra	0.00	0.00	0.00	0.00	0.00
Fundraising Income	1,400.00	3,065.00	2,727.00	330.00	0.00
Newcomer Donations	0.00	29.12	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income	<u>1,674.27</u>	<u>3,344.12</u>	<u>6,988.38</u>	<u>4,056.08</u>	<u>5,598.83</u>
Cost of Goods Sold					
Campus Costs	0.00	5,000.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>5,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	1,674.27	-1,655.88	6,988.38	4,056.08	5,598.83
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	0.00	0.00	15.00
Bank Charges - Other	0.00	0.00	0.00	0.00	0.00
Total Bank Charges	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>15.00</u>
Miscellaneous	0.00	0.00	0.00	0.00	0.00
Total B - Administrative Committee	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>15.00</u>
Host Committee Service Charge	0.00	0.00	0.00	0.00	0.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	59.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>59.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	365.00	0.00	0.00	0.00	0.00
Licenses and Taxes	0.00	0.00	61.25	0.00	0.00
Zoom	0.00	0.00	0.00	0.00	0.00
Total M - AB Expenses	<u>365.00</u>	<u>0.00</u>	<u>61.25</u>	<u>0.00</u>	<u>0.00</u>
Registration Refund	0.00	0.00	0.00	0.00	0.00
Shipping of Basic Texts	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>365.00</u>	<u>0.00</u>	<u>61.25</u>	<u>59.00</u>	<u>15.00</u>
Net Ordinary Income	<u>1,309.27</u>	<u>-1,655.88</u>	<u>6,927.13</u>	<u>3,997.08</u>	<u>5,583.83</u>
Net Income	<u><u>1,309.27</u></u>	<u><u>-1,655.88</u></u>	<u><u>6,927.13</u></u>	<u><u>3,997.08</u></u>	<u><u>5,583.83</u></u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Apr 20</u>	<u>May 20</u>	<u>Jun 20</u>	<u>Jul 20</u>	<u>Aug 20</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Pre-Reg	0.00	0.00	0.00	0.00	0.00
ECCNA24- Day Passes	0.00	0.00	0.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	0.00	0.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	482.73	0.00	0.00	0.00	0.00
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit	0.00	0.00	350.30	0.00	0.00
ECCNA24 Thursday Night Registra	0.00	0.00	0.00	0.00	0.00
Fundraising Income	0.00	0.00	996.73	300.00	0.00
Newcomer Donations	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	30.00	0.00	0.00	0.00
Total Income	<u>482.73</u>	<u>30.00</u>	<u>1,347.03</u>	<u>300.00</u>	<u>0.00</u>
Cost of Goods Sold					
Campus Costs	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	<u>482.73</u>	<u>30.00</u>	<u>1,347.03</u>	<u>300.00</u>	<u>0.00</u>
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	0.00	0.00	0.00
Bank Charges - Other	15.00	15.00	17.00	17.00	-13.00
Total Bank Charges	<u>15.00</u>	<u>15.00</u>	<u>17.00</u>	<u>17.00</u>	<u>-13.00</u>
Miscellaneous	0.00	0.00	0.00	0.00	0.00
Total B - Administrative Committee	<u>15.00</u>	<u>15.00</u>	<u>17.00</u>	<u>17.00</u>	<u>-13.00</u>
Host Committee Service Charge	0.00	0.00	2.00	2.00	2.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	0.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	0.00	0.00	0.00	0.00	0.00
Licenses and Taxes	209.05	0.00	0.00	0.00	0.00
Zoom	158.89	0.00	0.00	0.00	0.00
Total M - AB Expenses	<u>367.94</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Registration Refund	0.00	453.76	2,601.20	540.30	0.00
Shipping of Basic Texts	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>382.94</u>	<u>468.76</u>	<u>2,620.20</u>	<u>559.30</u>	<u>-11.00</u>
Net Ordinary Income	<u>99.79</u>	<u>-438.76</u>	<u>-1,273.17</u>	<u>-259.30</u>	<u>11.00</u>
Net Income	<u><u>99.79</u></u>	<u><u>-438.76</u></u>	<u><u>-1,273.17</u></u>	<u><u>-259.30</u></u>	<u><u>11.00</u></u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Sep 20</u>	<u>Oct 20</u>	<u>Nov 20</u>	<u>Dec 20</u>	<u>Jan 21</u>
Ordinary Income/Expense					
Income					
Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24- 10% Discount Pre-Reg	0.00	0.00	0.00	0.00	0.00
ECCNA24- Day Passes	0.00	0.00	0.00	0.00	0.00
ECCNA24-Thursday Night	0.00	0.00	0.00	0.00	0.00
ECCNA24 - 10% Discount Payoff	0.00	0.00	0.00	0.00	0.00
ECCNA24 - Full Registration	1,184.00	0.00	0.00	0.00	0.00
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	0.00	0.00
ECCNA24 - PreReg Deposit	0.00	0.00	0.00	50.00	0.00
ECCNA24 Thursday Night Registra	0.00	0.00	0.00	0.00	0.00
Fundraising Income	322.00	0.00	0.00	0.00	0.00
Newcomer Donations	0.00	0.00	0.00	0.00	0.00
Other Income	0.00	0.00	0.00	0.00	0.00
Total Income	<u>1,506.00</u>	<u>0.00</u>	<u>0.00</u>	<u>50.00</u>	<u>0.00</u>
Cost of Goods Sold					
Campus Costs	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	1,506.00	0.00	0.00	50.00	0.00
Expense					
B - Administrative Committee					
Bank Charges					
Bank Charges	0.00	0.00	0.00	2.00	0.00
Bank Charges - Other	17.00	-32.00	34.00	-28.00	0.00
Total Bank Charges	<u>17.00</u>	<u>-32.00</u>	<u>34.00</u>	<u>-26.00</u>	<u>0.00</u>
Miscellaneous	0.00	0.00	0.00	0.00	0.00
Total B - Administrative Committee	<u>17.00</u>	<u>-32.00</u>	<u>34.00</u>	<u>-26.00</u>	<u>0.00</u>
Host Committee Service Charge	2.00	0.00	0.00	0.00	0.00
I - Merchandising					
Merchandise	0.00	0.00	0.00	0.00	0.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
M - AB Expenses					
Accounting	0.00	0.00	0.00	380.00	0.00
Licenses and Taxes	0.00	0.00	0.00	0.00	0.00
Zoom	0.00	0.00	0.00	0.00	0.00
Total M - AB Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>380.00</u>	<u>0.00</u>
Registration Refund	50.00	50.00	0.00	0.00	0.00
Shipping of Basic Texts	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>69.00</u>	<u>18.00</u>	<u>34.00</u>	<u>354.00</u>	<u>0.00</u>
Net Ordinary Income	<u>1,437.00</u>	<u>-18.00</u>	<u>-34.00</u>	<u>-304.00</u>	<u>0.00</u>
Net Income	<u><u>1,437.00</u></u>	<u><u>-18.00</u></u>	<u><u>-34.00</u></u>	<u><u>-304.00</u></u>	<u><u>0.00</u></u>

ECCNA, INC
East Cost Income/Expense Report
July 2019 through April 2021

	<u>Feb 21</u>	<u>Mar 21</u>	<u>Apr 21</u>	<u>TOTAL</u>
Ordinary Income/Expense				
Income				
Donations	0.00	1,298.25	0.00	1,298.25
ECCNA24- 10% Discount Pre-Reg	0.00	0.00	0.00	4,550.00
ECCNA24- Day Passes	0.00	1,803.59	0.00	4,303.59
ECCNA24-Thursday Night	0.00	238.30	30.00	358.30
ECCNA24 - 10% Discount Payoff	0.00	740.00	504.89	1,244.89
ECCNA24 - Full Registration	0.00	11,625.25	0.00	23,546.48
ECCNA24 - Newcomer Donations	0.00	0.00	0.00	23.97
ECCNA24 - PreReg Deposit	50.00	750.90	0.00	2,592.91
ECCNA24 Thursday Night Registra	0.00	30.00	0.00	30.00
Fundraising Income	0.00	0.00	0.00	9,140.73
Newcomer Donations	0.00	0.00	0.00	29.12
Other Income	0.00	0.00	170.00	200.00
Total Income	<u>50.00</u>	<u>16,486.29</u>	<u>704.89</u>	<u>47,318.24</u>
Cost of Goods Sold				
Campus Costs	0.00	0.00	0.00	5,000.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>5,000.00</u>
Gross Profit	50.00	16,486.29	704.89	42,318.24
Expense				
B - Administrative Committee				
Bank Charges				
Bank Charges	0.00	0.00	0.00	34.00
Bank Charges - Other	0.00	0.00	0.00	42.00
Total Bank Charges	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>76.00</u>
Miscellaneous	0.00	0.00	0.00	149.06
Total B - Administrative Committee	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>225.06</u>
Host Committee Service Charge	0.00	0.00	0.00	8.00
I - Merchandising				
Merchandise	0.00	0.00	0.00	59.00
Total I - Merchandising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>59.00</u>
M - AB Expenses				
Accounting	0.00	0.00	0.00	745.00
Licenses and Taxes	0.00	0.00	0.00	270.30
Zoom	0.00	0.00	0.00	158.89
Total M - AB Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,174.19</u>
Registration Refund	0.00	0.00	0.00	3,695.26
Shipping of Basic Texts	0.00	0.00	0.00	283.69
Total Expense	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>5,445.20</u>
Net Ordinary Income	<u>50.00</u>	<u>16,486.29</u>	<u>704.89</u>	<u>36,873.04</u>
Net Income	<u><u>50.00</u></u>	<u><u>16,486.29</u></u>	<u><u>704.89</u></u>	<u><u>36,873.04</u></u>